

# ANNOUNCING SPRING GARDEN VALUES, BARGAINS and BONUSES to MY CUSTOMERS...OLD and NEW

Hello Again,



Recently I got to checking my calendar and found that I have been doing business with many of you for 12 years. If it were possible to line up all the carloads of merchandise I have sent to my customers during that time, they would probably stretch out of sight. Where the time goes is always a problem but in looking back over the past 12 years, I am more than grateful for your support without which I couldn't be sending this letter.



The first few years were a bit rugged, I must admit, because I was determined to stick with my original plan when setting up this organization - low priced garden merchandise within the reach of everyone without sacrificing quality. Often the market prices went up after my advertising and mailings were out. But we just pulled in the belt another notch and delivered everything at the advertised listings. Fortunately, our customer list kept growing and our business is now at peak volume -- over 5,000,000 customers in the United States and Canada.

IF I DIDN'T MENTION THIS WORD BEFORE IT'S ABOUT TIME!

So, many thanks for your orders and support. My aim will always be to supply quality garden merchandise at the lowest prices possible to the complete satisfaction of all my customers. So let's get started on the next 12 years and give you advance information on the wonderful offers I have for you this Spring.

HERES THE MAIN POINT OF THIS LETTER Savings to you is of number one importance because I want to continue to do business with you and I know there are hundreds of other sources where you can purchase garden stock. So it's good business for me and money in the bank for you when you take advantage of these Spring values -- often saving 60% and more.



Because you are one of my customers, you get first choice of a wide assortment of spring planting stock at remarkable savings. I always make it a point to notify my customers in advance telling them about current offers. This is done long before we advertise to the general public -- thus assuring you of the quantity of quality merchandise that you need.



I've got to stop giving this stuff away pretty soon before my good wife catches on. But here's one I can't pass up - AN EXTRA SPECIAL BONUS for every customer whose order totals \$7.00 or more! Yes, in addition to other bonuses, if you order \$7.00 or more in merchandise, you will receive 100 (that's right - 100) ANEMONE BULBS--a regular \$1.98 value -- FREE of extra cost. These Anemone, often called Windflowers, produce a wide range of color and are ideal for borders and rock gardens. A wonderful finishing touch to any garden and a truly remarkable offer since they cost you not one penny extra. Remember, 100 Anemone bulbs are included in this extra SURPRISE BONUS COUPON OFFER!



Our services are constantly being streamlined and modernized for your better satisfaction. Better shipping facilities - our own cold storage area to keep stock in perfect
condition - even the Government helps by putting its own
man in the postal substation right in our own plant so that
packages go right into the mail bags and on the train to
avoid any delay. Orders come in and go out promptly - provided it's the proper planting time in your section of the
country.



All stock is inspected by Departments of Agriculture. Imported bulbs are also certified by Government officials in the country of origin. Thus you are assured of healthy plants and bulbs always.

They say the proof of the pudding is in the eating. Well, I'm not selling pudding and I wouldn't recommend that you eat my bulbs and plants but I do say that you can mail your order in the confidence that I will always do my best to make your garden the finest, the most colorful and most beautiful in your neighborhood - and always at sensible prices.

THE

Remember please (and I'm really serious about this) stocks are necessarily limited and I wouldn't want any of my old customers disappointed this season. Many items will be impossible to replace once the supply is exhausted so don't miss out - mail your coupons today. When your order arrives at the proper time for planting pay postman amount of order plus C.O.D. postage. And don't forget to cash in on the BONUSES.





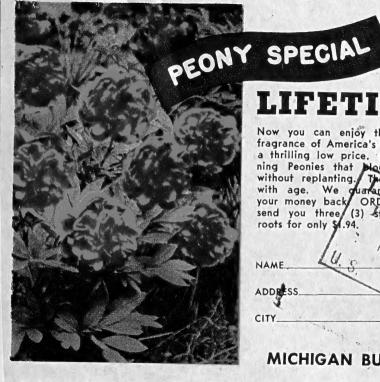
P.S. In case you're a new gardener and wouldn't know which end is up after you receive your order I will send you simple planting and "caring" Instructions with every item ordered. No need to be an expert -- only a desire for a beautiful garden at the lowest possible prices is all that's required.











### HARDY

### LIFETIME BEAUTIES

Now you can enjoy the rare beauty and fragrance of America's best-loved flower at a thrilling low price. Gorgeous, prize-winning Peonies that bloom year after year without replanting. They actually improve with age. We quarantee satisfaction or your money back ORDER NOW! We will send you three (3) sturdy, blooming size roots for only \$4.94.

roots

NAME.

ADDRESS

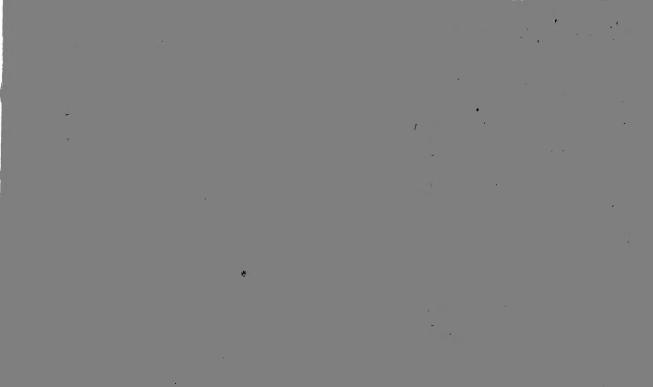
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MICHIGAN BULB CO., Grand Rapids 2, Mich.

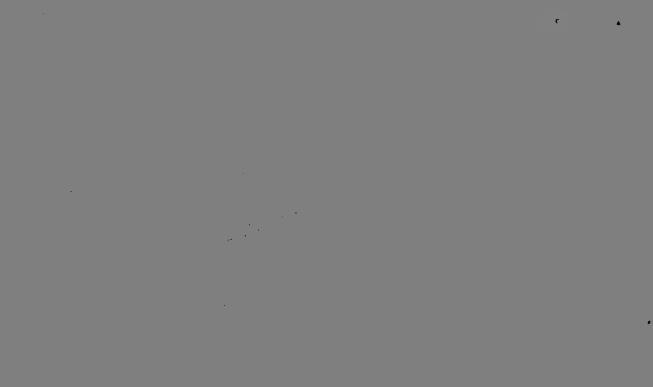




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ASSORTED COLORS SSOR'RS May Include: Yellow May Include: Yellow Pink en Bronzehion Pink en Bronzehion Pink en Bronzehion Pink en Bronzehion May Include:

10 Vigorous Healthy Plants
Amazing value! Ten (10) assorted cushion Mums, all inspected by Mich. Dept. of Agiculture. Hundreds of stunning flowers the first year. Each plant will develop to bushel hasket size... and

YOUR TEN CHRYSANTHE-MUM PLANTS TODAY! Salisfaction Guaranteed. PLANTS \$169

NAMES FEB 1 - 1955

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MICHIGAN BULB CO.

**GRAND RAPIDS 2, MICHIGAN** 



# A GARDEN OF Secorative DAH

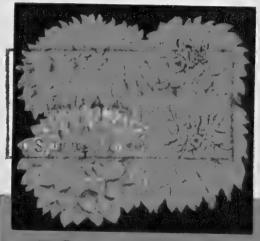
#### IMPORTED FROM HOLLAND

Inspiring beauties, imported for the first time, from Holland, the land of beautiful gardens! Make YOUR garden the envy of the community with these lovely Dahlias. All bulbs are guaranteed blooming size; produce large showy blossoms on plants 3 to 4 ft. tall. Every root has already bloomed in Holland this past season and was personally selected by our own buyer in that country. A rainbow of gay colors with often more than one color in a single flower! And you receive 10 roots at the low price of only \$1.99! Everyone guaranteed to blossom or replaced free of charge! Order now! SEND NO MONEY. Pay only \$1.99 plus C.O.D. postage on arrival of 10 Dahlia! Guaranteed satisfaction or replacement made free of charge.

### MICHIGAN BULB COMPANY Grand Rapids 2, Michigan

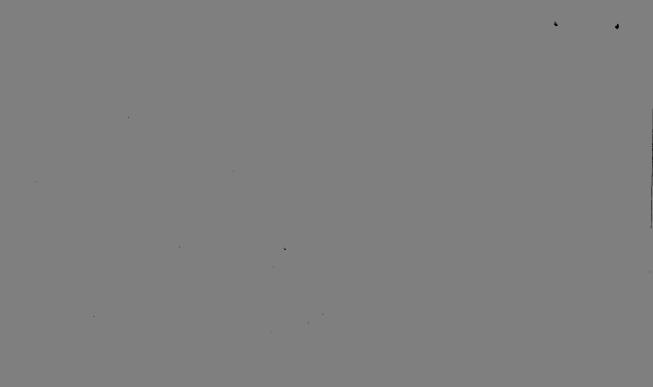
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# DAHLIAS



10 ROOTS FOR \$199





#### EFFECTS! GIVE SPECIAL BORDER

Easy-to-grow Canna Roots with their exotic green and bronze foliage will bring brilliant beauty to your garden. This colorful assortment includes the yellow-orange and the scarlet-orange King Humberts, the rose-pink City of Rormand, and the glowing scarlet of the vigorous President. Bloom from July until first frost on stems 4 to 6 ft. tall. Leaves grow 8 to 10 in, wide. 12 Top-Size Bulbs at the amazing low price of only \$1.98

SEND NO MONEY. Just fill In grange and address. Mail coupon TODAY. On delivery pay only \$1.98 plus postage. Guarantee of Satisfaction.

NAME.

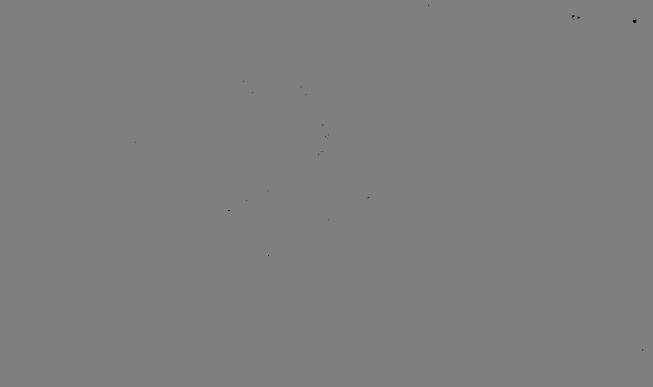
**ADDRESS** 

CITY

ZONE\_\_\_\_\_, STATE

TOP SIZE

MICHIGAN BULB CO., Grand Rapids 2, Mich.





### MICHIGAN BULB CO.

Grand Rapids 2, Mich.



### Bargain of the Year! Breath-Taking, Brilliant

# GORGEOUS COLORS FEW SPANNING SHELL

State

Bring the unsurpassed color of one Mexico right into your own garden with these matchless Shell Flower's (Tigridia). Bulbs when set out in late spring produce stems 2 to 21/2 ft. tall, with several vivid blooms to each stalk, flowering all summer long. Plant in sunny places in back of low-growing flowers or as borders for most eye-catching effect. Combinations of white, yellow, scarlet and orange, spotted with shades of crimson and maroon—12 healthy blooming-size bulbs—now can be yours for only \$1.69, if you hurry and order today. Guaranteed to please

Name\_\_\_\_

Address\_\_\_\_

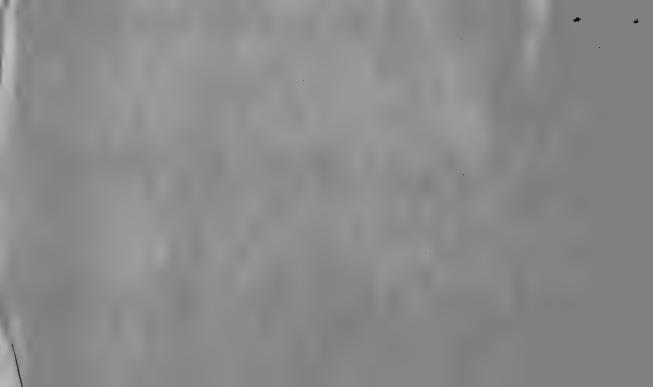
\_\_\_\_\_Zone\_\_\_

12 BULBS

\$ 69

Just order now. on arrival pay only \$1.69 plus

\$1.69 plus C.O.D. postage.



# Amazing New Safe Discovery STUNTS GRASS GROWTH

Just Sprinkle On . . . Roots Get Stronger, Grass Gets Greener & Healthier . . . But Growth Stops

Here is the hard-to-get chemical hormone developed by top chemists you've read about that safely slows down and holds back growth of lawn grass! Just mix amazing MOW-NO-MORE with water and sprinkle wherever grass is difficult to cut. Roots will strengthen and grass will get far greener but growth in length will slow down so only one trimming lasts all year! Also keeps hedges trimmed. You can forget about hard work bending, trimming, sickling or trying to get power mowers in close!

Send order today! Specify whether you want 2 packages of MOW-NO-MORE for only \$1.97 (enough to treat 600 sq. ft.) or 5 packages for \$4.50. But hurry — MOW-NO-MORE is in very short supply! Satisfaction fully guaranteed or money back.

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NAME	 					

Printed in U.S.A.



# Only \$ 97

- 2 for \$1.97
  (enough for 600 sq. feet)
- 5 for \$4.50 (enough for 1500 sq. feet)





### HERE IS YOUR BARGAIN

• 5 Red Hot Poker • 5 Canterbury Bells

• 5 Delphiniums

• 5 Bue Flax

5 Coreonsis

• 5 Columbines

5 Carnations

• 5 Fox Gloves

5 Shasta Daisies
 5 Gaillardia

• 5 Veronica Spicata • 5 Oriental Poppies

5 Vervascum

(scarlet)

(p)

• 5 Sweet William

### PERENNIAL ASSORTMENT

Yes, for a small fraction of the usual nursery price, fill your garden with the brilliant beauty and ravishing color of America's favorite flowers! 50 field-grown Perennial Plants. at an astounding low price, guaranteed flowering size. All for the amazingly low cost of less than 4¢ per plant. Your

\$8.00 to \$10.00 value JUST \$1.94

complete selection will be made up of 5 each of 10 of the
varieties mentioned above. Because of crop and weather con-
ditions, we cannot always depend on the supply and therefore
will make up the 50 Perennials from the 10 best and hardiest
varieties listed. A lavish display of gorgeous rainbow hues, a
holiday of radiant color throughout Spring and Summer,
year in, year out! To avoid disappointment—act at once!

NAME ADDRESS.

CITY

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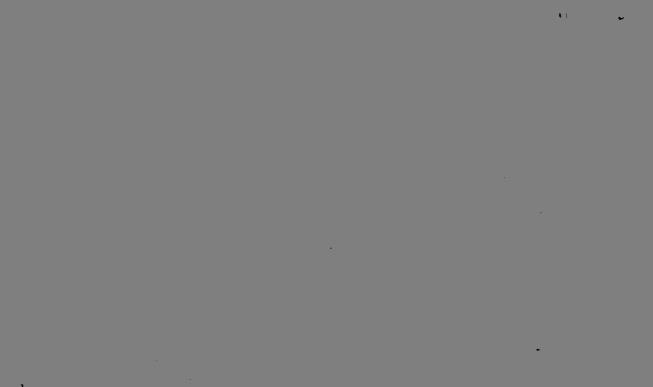
MICHIGAN BULB CO.

One of the most popular

varieties of carnations.

Illustrated

GRAND RAPIDS 2, MICHIGAN



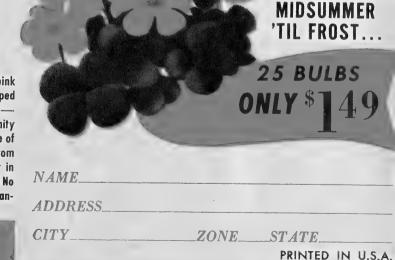
FOUR LEAF CLOVER

### IMPORTED FROM HOLLAND

Lucky indeed is the garden possessing the bright pink blossoms and masses of green four-leaf-clover shaped leaves of this popular plant! Grow 4 to 6 inches tall—make ideal border plants. And here's your opportunity to purchase 25 guaranteed bulbs at the low, low price of only \$1.49! A rare bargain in beauty that blooms from midsummer until frost. Also, the best bulb to plant in hanging pots for kitchen window. Order NOW! Send No Money. Pay only \$1.49 plus postage on arrival. Guarantee of Satisfaction. Mail this coupon today!

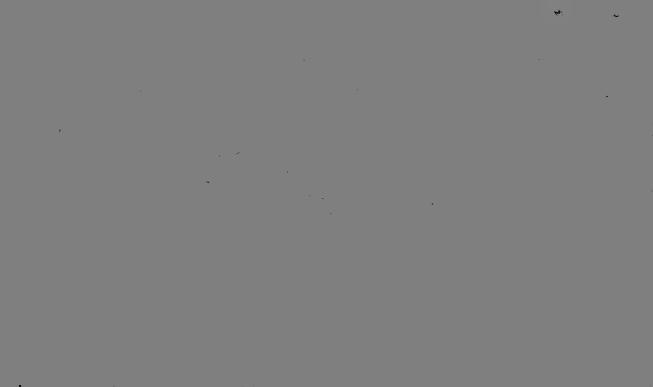
MICHIGAN BULB COMPANY

Grand Rapids 2, Michigan



A RIOT OF

GAY PINK BLOSSOMS FROM









MICHIGAN BULB CO., Grand Rapids 2, Mich.



FIRST CLASS
PERMIT No. 1409
Sec. 34 9. P. L. & R.
GRAND RAPIDS, MICH.

### BUSINESS REPLY ENVELOPE No Postage Stamp Necessary if Mailed in the United States

Postage Will Be Paid by

# AND WILL BE GIVEN IMMEDIATE ATTENTION AND WILL BE SHIPPED TO YOU IN TIME FOR REGULAR PLANTING

MONEY-SAVING SPECIAL OFFER

# BONUS COUPON

Use This Valuable Gift Coupon! Be Sure

to Fill Out Completely and Mail with Regular Order-NOW!

.....Zone......Province......

We save labor and packing when you order two or more of our items at one time, and we are glad to pass these extra savings on to you in the form of bonus merchandise that costs you nothing. Put X in proper square below, then put orders and this Bonus Coupon in the same envelope. Your Bonus items, plus your orders, will reach you in plenty of time for Spring planting.

Just return this coupon with 2 or more order coupons. The more items you order, the more bonus merchandise you receive.

FOR BONUS
PUT X IN PROPER
SQUARE BELOW

Your Name......Address

SEND 2 ORDERS AT ONE TIME

6 Brand New Sorrel Bulbs



Perfect for window culture or to enhance the beauty of your garden. Gaily colored blossoms on 6-inch stems above unusual clover-like foliage. Blooms from midsummer until frost. SEND 3 ORDERS AT ONE TIME

12 Persian Buttercup Bulbs



Bears thick, globular blossoms in wide range of colors. Makes a charming display when planted in middle border locations. Easy to grow; wonderful for cutting. Large, brilliant and showy flowers.

IF YOU SEND 4 OR MORE ORDERS CHECK HERE Send 4 orders and you receive 12 brand new Sorrel Bulbs and 12 Persian Buttercup Bulbs

Send 5 orders and you receive 12 brand new Sorrel Bulbs and 24 Persian Buttercup Bulbs

Check here for all orders totaling \$7.00 and more and receive the valuable Surprise Bonus of 100 Anemone Bulbs on coupon below.

BIG SURPRISE BONUS WITH ALL ORDERS TOTALING \$7.00 MORE

\$1.98 VALUE FREE — 100 ANEMONE BULBS



In addition to other bonuses, if your order totals \$7.00 or more, this coupon brings you 100 Imported Anemone Bulbs. Bloom brilliantly in an array of gorgeous rainbow colors in the summer months. Stems up to 12 inches tall.



# REFORER

## TO FLOWER LOVERS . . . 12 MEXICAN SHELL FLOWER BULBS

PICKES BY STREETS COS

Flower-of-the-Month, America's fastest growing garden group, now offers a number of FREE memberships to our customers. This nation-wide organization was set up to plan gardens, offer free expert horticultural advice, and supply you with the most sensational flower bargains obtainable. There are only a limited number of memberships available so we suggest you read this announcement carefully and send in your application today. MEMBERSHIP IS FREE. NO MINIMUM NUMBER OF PURCHASES REOUIRED.

### PREE - 12 MEXICAN SHELL PLOWER BULBS

To acquaint Flower Lovers with the wonderful advantages of Flower-of-the-Month we offer 12 MEXICAN SHELL FLOWER BULBS as our GIFT to you. You are under no obligation whatsoever. MEXICAN SHELL FLOWER BULBS are easily grown indoors, and make showy color masses. If you like hanging pots, nothing can excel this popular plant. Can be grown outside too, where it can be planted in the spring for blooms from mid-summer to frost.

#### HOW THE FLOWER-OF-THE-MONTH WORKS

You buy flower garden seeds, plants bulbs, shrubs and bushes anyway... why not add your purchasing power to that of thousands of other flower lovers in this gigantic nation-wide garden plan. You will often save half and sometimes more. AND YOU WILL SHARE IN THE GARDENING DIVIDENDS! There are no dues... Membership in the Flower-of-the-Month costs you nothing more than what you pay for the flower bargains you want, and you pay the lowest pice in America on everything you get.

Flower-of-the-Month experts make a special timely flower garden selection each month. Only the finest quality is considered and often through volume purchase the entire crop, from this nation and foreign best-known and most reliable growers, is often obtained at rock bottom prices for our members:

#### VALUABLE DIVIDEND COUPON EACH MONTH

Not only do members buy their flowers at greatly reduced prices, but with each selection, members receive a dividend coupon worth 50c absolutely without cost to them. As the membership increases, the value of your dividends will increase, too.

#### FREE GARDEN NEWS MAGAZINE

Each month we mail you the Garden News which is filled with helpful suggestions for successful gardening including tips from other members. It gives you a complete description of the following selection which you may accept or not. ST.00 PER MONTH

Yes, monthly selections often cost as little as \$1.00. At this low price, only 3c per day, you can have beautiful flower blooms, indoors and outside, summer and winter, all year long. And you will have the satisfaction of developing these flowers yourself to the envy and amazement of your friends with a new beauty in your home and garden.

#### CONVINCE YOURSELF

Mail in the application today and let the low cost and amazing quality of the flowers, bushes and shrubs you receive convince you that the Flowerof-the Month is the best way to make your garden the show place of your neighborhood with little expense to you. Remember, you buy only the garden stock (bulbs, plants, shrubs, etc.) you want. No minimum number of purchases a year is required.

#### FILL IN THIS FREE

### MEMBERSHIP APPLICATION

PLOWER-OF-THE-MONTH, Dept. MBC

Grand Rapids 2, Michigan

Please enroll me as a member and send me the FREE GIFT of the 12 MEXICAN SHELL FLOWER bulbs as described above. I understand that I will be notified each month what the following month's selection is to be. If for any reason I do not want that selection I may send a postcard (supplied by Flower-of-the-Month) notifying them to that effect and the selection will not be mailed. I am under no obligation to purchase a minimum number of selections and I may cancel my membership at any time. All merchandise is guaranteed and I may return within 10 days if not satisfied. I am to receive a Dividend Coupon worth 50c with each selection. Also, I am to become eligible for extra privileges, garden advice and all other benefits of membership including the magazine called "Garden News" which will be sent each month without extra cost.

NAME			No. Alexander
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### TO FLOWER LOVERS . . .

MENICAN SHELL FLOWER BULBE

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World Famous Varieties

# GLADIOLU

MANY
IMPORTED FROM HOLLAND

YOUR CHOICE OF SOLID COLORS OR

RAINROW MIX VARIETIES

Here is a money-saving coupon offer of Gladiolus bulbs (not bulblets) to brighten your garden with their vibrant colors and graceful beauty. Many are IMPORTED FROM HOLLAND and all are blooming size. However, the large bulbs produce higher stalks and more flowers per stalk.

You have your choice of 3 wonderful selections of Rainbow Mix Varieties in glorious mixtures of pink, red, white, orange and yellow. They truly will add a blaze of color to your Summer garden.

The best offer this year is a selection of solid colors in 5 different glorious shades. These are IMPORTED FROM HOLLAND, medium size mature bulbs and were personally selected by our own representative when he was in the Netherlands last Spring. These are the size recommended by the Dutch grower as being best for home gardeners. As a matter of fact, they are "cream of the crop" and Dutch growers plant this size in their own yards for best results. You have your choice of red, purple, white, pink and yellow—25 bulbs of any color for the amazing low price of only \$1.25. Or, if you want a variety of color, you can order 25 bulbs of each color (125 bulbs in all) for only \$4.98. An amazing bargain offer. Plant Gladiolus bulbs every two weeks and have flowers continually until Fall.

**LIMITED SUPPLY THIS YEAR** Due to almost a 90% crop failure of Gladiolus in Holland this past season, the supply is very limited, so be sure to mark your selection and mail this coupon today.

Address Zone State



THE BULBS YOU WANT AND
MAIL YOUR ORDER TODAY

### MIXED COLORS

☐ 100 RAINBOW MIX GLADIOLUS (small size).......\$1.69
☐ 100 RAINBOW MIX GLADIOLUS (medium size)......\$1.98
☐ 50 RAINBOW MIX GLADIOLUS (large size).....\$2.98

### SOLID COLORS

- ☐ 25 IMPORTED HOLLAND
  GLADIOLUS (Solid Red)....\$1.25
  ☐ 25 IMPORTED HOLLAND
- GLADIOLUS (Solid Yellow) . .\$1.25
- 25 IMPORTED HOLLAND GLADIOLUS (Solid White)...\$1.25
- 25 IMPORTED HOLLAND
  GLADIOLUS (Solid Pink)....\$1.25
- ☐ 25 IMPORTED HOLLAND
  GLADIOLUS (Solid Purple)...\$1.25

MICHIGAN BULB CO., GRAND RAPIDS 2, MICH.



